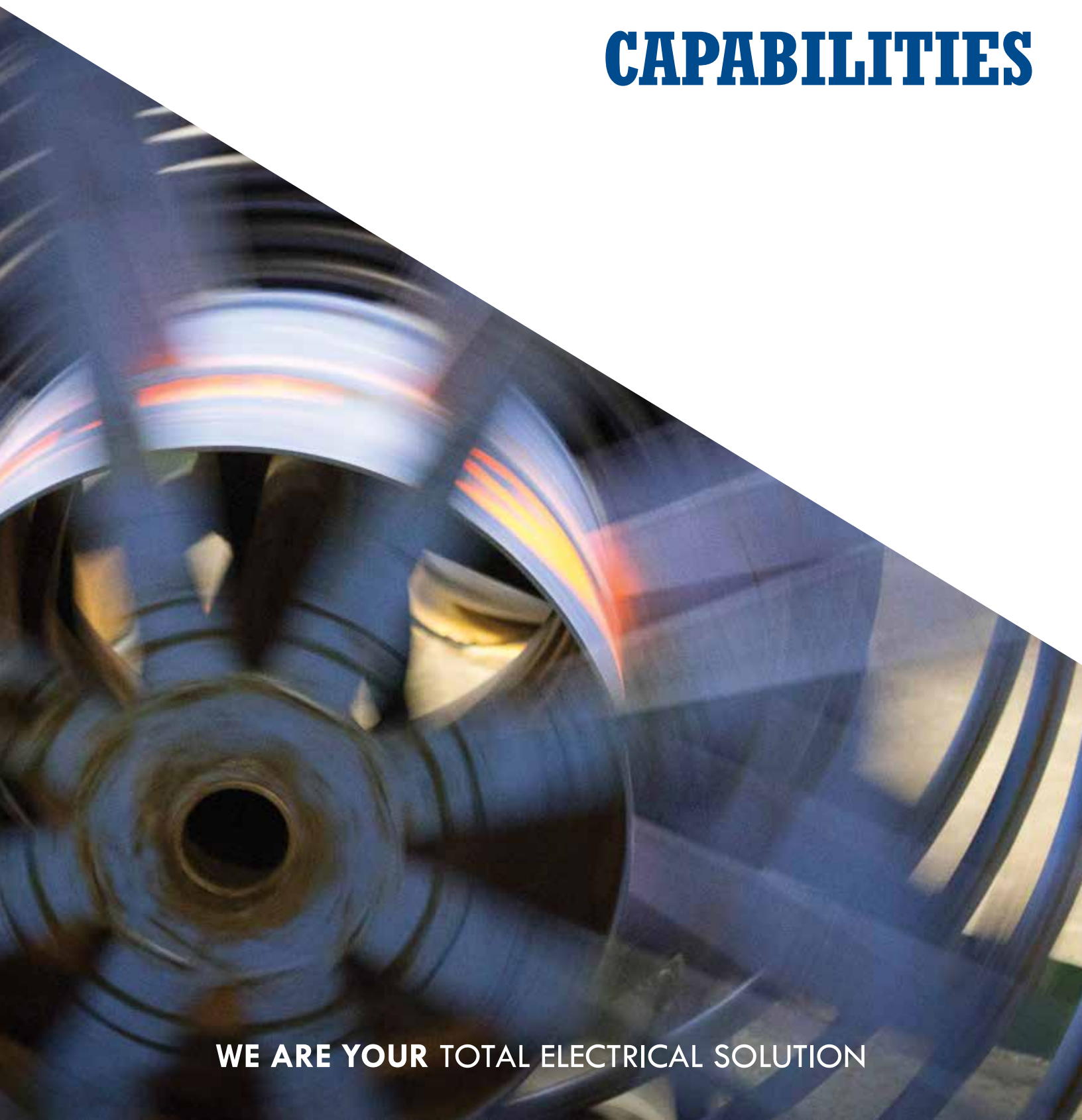




**STATE ELECTRIC
SUPPLY CO.**
CUSTOMER FOCUSED, QUALITY DRIVEN

CAPABILITIES



WE ARE YOUR TOTAL ELECTRICAL SOLUTION



Dear Valued Customer,

We know there are many options in choosing a supplier for electrical products and services. This brochure provides insight on why State Electric Supply Company should be highly considered for this role. Since 1952, our goal has been to align ourselves with the highest quality, best performing manufacturers in the electrical industry.

These alignments have allowed us to deliver a full range of electrical products and services to assist in many facets of your business. Maximize cost savings through product, service and inventory management solutions provided by our company to yours. Utilize technology, energy efficiency and labor savings to enhance bottom line performance.

We look forward to discussing cost savings opportunities with you in the future. Thank you for your continued support and consideration.

Sincerely,

A handwritten signature in black ink that reads 'John Spoor'. The signature is fluid and cursive, with the first letters of 'John' and 'Spoor' being capitalized and prominent.

John Spoor
President & COO

WE ARE YOUR TOTAL ELECTRICAL SOLUTION

Knowledge

At State Electric Supply Company, we have the most knowledgeable, well-trained employees in the electrical industry. We have been serving customers for over 60 years, and our sales team is among the most experienced in the industry. Our employees maintain a working knowledge of inventory through our in-house training programs along with schools and seminars sponsored by some of the top manufacturers. Our knowledge of the industry allows us to provide the best value added experience with every product we sell.

Products

At State Electric Supply Company, we are the industry's **Total Electrical Solution**. Our vast product selection boasts a top-to-bottom electrical offering from industry leading manufacturers. We stock large local inventories serviced by our trained drivers and fleet of trucks to deliver the products you need when you need them. We can meet your MRO needs and furnish capital equipment for your electrical projects. Whatever is required we have the products and inventory to provide you your total electrical solution from the best manufacturers in the industry.

Markets We Serve

Automation
Commercial
DataComm
Energy
Government
Industrial
Institutional
Medical
Mining
Oil and Gas
Power Transmission
Residential
Utility

Solutions

Below is a list of the many solutions offered by State Electric Supply Co.

Product Solutions
Inventory Solutions
Online Solutions
Jobsite Solutions
Total Cost of Ownership Solutions
National Account Solutions

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To Find a Location Nearest You Visit stateelectric.com

Market Segments

State Electric Supply Co. services a diverse customer base. Serving many industries has expanded our knowledge of meeting and understanding customer needs and requirements. We are your **Total Electrical Solution**.

Automation

We provide a full range of automation products, services and solutions. We are your local technical resource, and our engineering and technical support staff is always available to assist customers utilizing products associated with industrial process automation.

Commercial

We are ready to renovate and upgrade your business with the latest in LED lighting, lighting control systems, and all of our top-of-the-line electrical products.

DataComm

We provide data communication solutions for every application. From structured wiring and routers, to access control systems, we offer a full range of commercial and residential data communication products.

Energy

Our goal is to provide a turnkey solution for your renovation & retrofit plans that will meet all of your expectations. We are confident our 5 step process will help you develop the strategy which makes the most financial sense and will move you toward your goals of energy reduction, maintenance reduction, increased productivity, reduced environmental impact, and much more.

Government

We service the purchasing needs for government agencies at the Federal, State and Local / Municipal levels, including transportation. We have the experience and are certified to handle all state, government and local bids.

Industrial

We provide a full line of products, services and solutions geared towards the manufacturing industries, including original equipment manufacturers. We are the source for all of your product needs to maintain and modernize production processes, facilities and equipment.

Institutional

We are experienced in upgrading campuses to the latest in lighting and electrical products to improve efficiency and create cost savings.

Medical

From hospital grade electrical material to datacomm and lighting products, we are experienced in providing solutions for biomed departments and facility operations that meet your in-house construction needs.

Mining

We proudly serves both the coal and aggregate mining industry with a team of highly trained electrical professionals who understand the unique demands of the industry. From cable and equipment to industry-specific electrical requirements, we can service your needs with the industry's leading products.

Oil and Gas

We are your source for traditional and industry-specific electrical products, monitoring and services for the Oil and Gas Industry. We have the area's largest inventory of electrical, automation, datacomm, wire & cable, and lighting products from industry leading manufacturers to meet your needs and deadlines.

Power Transmission

As a distributor of industrial maintenance, repair and operation products, we maintain the inventory to help reduce downtime and improve your operations. From v-belts and bearings to motors and hydraulic hoses/fittings, we carry top-of-the-line products for the industrial customer.

Residential

We are your local lighting expert, generating ideas and solutions for any style and budget. We maintain a vast inventory of lighting products from quality manufacturers for all of your residential lighting needs. In addition to lighting, we offer a variety of fans, home accents, home automation and energy efficiency solutions.

Utility

We provide a complete product and service offering for applications in the generation, transmission and distribution of electrical power. From high voltage cable and transformers to insulators, poles and cross arms, we are your source for the selection and application of utility products.

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Solutions

State Electric Supply Company's motto is "Service Makes State". Our value added services are a very important aspect of offering the customer a total solution. Prevent downtime, improve safety or manage project inventory by utilizing the services that are listed below.

Product Solutions

- Product Support & Technical Assistance
- Training
- Energy Audits & Reviews
- Wire Solutions
- Lighting Design
- Lighting Control Design
- Engineering Solutions



Inventory Solutions

- Kitting
- Storeroom Management
- Supply Chain Management
- Vendor Managed Inventory
- Barcoding/Scanning



Online Solutions

- Account Management Tools
- Ordering Tools
- EDI
- Electronic Billing
- PunchOut Procurement

Jobsite Solutions

- Mobile Jobsite Solutions
 - Contractor Project Cages
 - Trailers
 - Vending Machines
 - Storeroom Software



Total Cost of Ownership Solutions

- Knowledgeable Staff
- Will Call
- Delivery
- After Hour Emergency
- Energy Savings
- Productivity and Process Improvement
- Safety
- Training

National Account Solutions

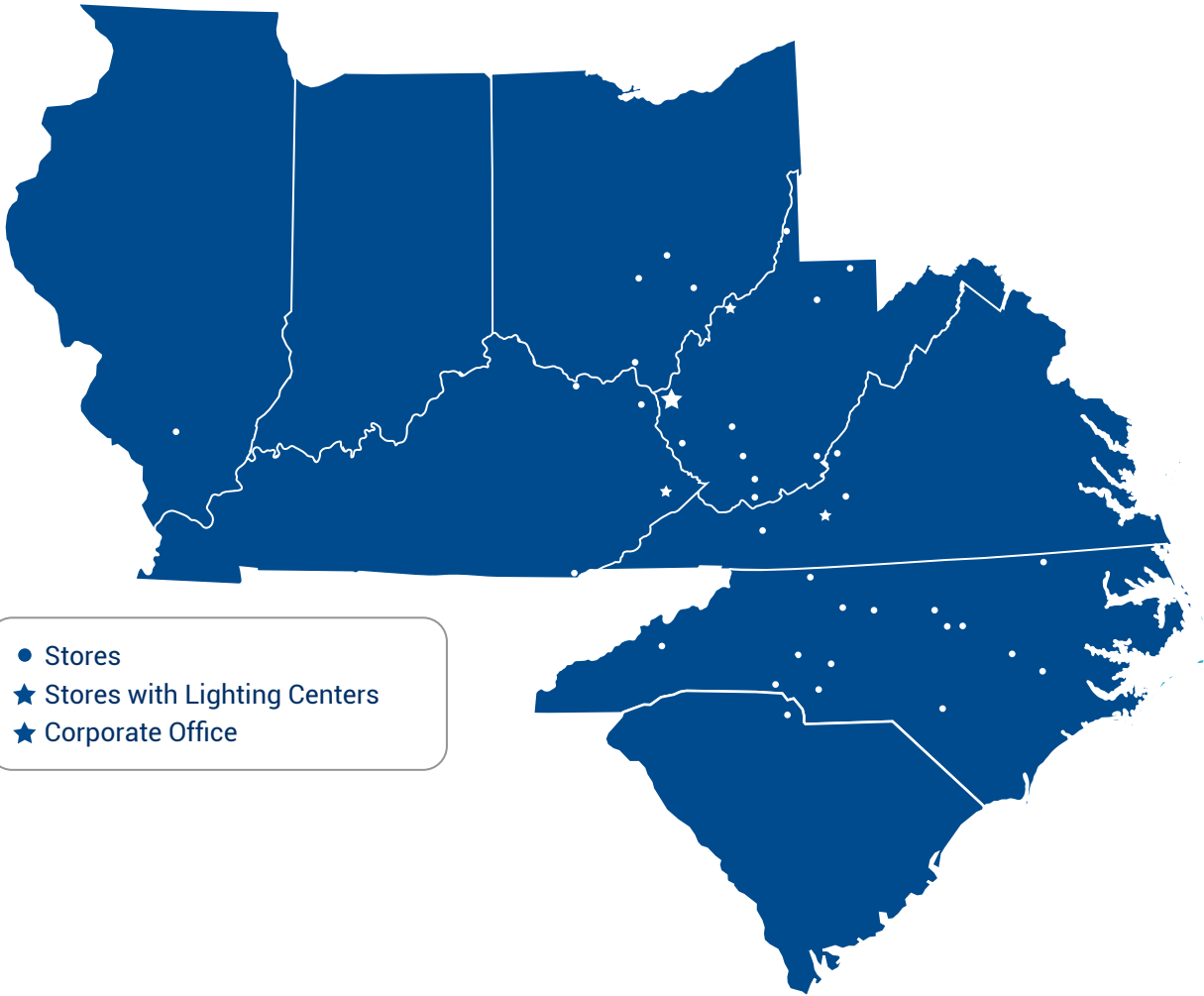


Manage your
Inventory with
our Inventory
Boss Solution

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To Find a Location Nearest You Visit stateelectric.com

Locations



- Stores
- ★ Stores with Lighting Centers
- ★ Corporate Office

Corporate
Huntington, WV

Illinois
Marion

Kentucky
Ashland
Maysville
Middlesboro
Pikeville

North Carolina
Arden
Cary
Concord
Durham
Fayetteville
Gastonia
Goldsboro
Greensboro
Kinston
Mt. Airy
Raleigh
Roanoke Rapids
Salisbury
Statesville
Winston-Salem

Ohio
Athens
Chillicothe
Lancaster
Portsmouth

South Carolina
Rock Hill

Virginia
Christiansburg
Covington
Roanoke
Wytheville

West Virginia
Beckley
Bluefield
Clarksburg
Dunbar
Huntington
Lewisburg
Logan
Morgantown
Parkersburg
Princeton
Wheeling

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To Find a Location Nearest You Visit stateelectric.com

Visit One of Our Locations

Corporate

2010 2nd Avenue
P.O. Box 5397
Huntington, WV 25703
Phone: 304.523.7491
Fax: 304.525.8917
Toll Free: 800.624.3417

Illinois

1911 W. Rendleman Street
Marion, IL 62959
Phone 618.993.5197
Fax 618.993.5629
Toll Free: 877.501.0767

Kentucky

2528 Greenup Avenue
Ashland, KY 41101
Phone: 606.324.8011
Fax: 606.324.5869
Toll Free: 800.258.7415

1518 Industrial Park Drive
Maysville, KY 41056
Phone: 606.759.9207
Fax: 606.759.4822
Toll Free: 800.394.1760

1420 East Cumberland Avenue
Middlesboro, KY 40965
Phone: 606.248.1730
Fax: 606.248.7347
Toll Free: 800.625.5505

122 Johnson Street*
Pikeville, KY 41501
Phone: 606.432.3163
Fax: 606.432.4323
Toll Free: 800.443.9044

North Carolina

485 Watson Road
Arden, NC 28704
Phone: 828.681.9813
Fax: 828.684.8034
Toll Free: 855.231.3283

8065 Chapel Hill Road
Cary, NC 27513
Phone: 919.467.4802
Fax: 919.467.5428
Toll Free: 800.280.3467

703 A Pitts School Rd NW
Concord, NC 28027
Phone: 704.788.3300
Fax: 704.788.2966
Toll Free: 800.397.0663

1111 Person Street
Durham, NC 27703
Phone: 919.596.1396
Fax: 919.596.5520
Toll Free: 800.280.0253

4101 Raeford Road
Unit 200
Fayetteville, NC 28304
Phone: 910.307.1525
Fax: 910.307.1506

2349 Plastics Drive
Suite 200
Gastonia, NC 28054
Phone: 704.648.0660

515 North George Street
Goldsboro, NC 27530
Phone: 919.735.1701
Fax: 919.734.2461
Toll Free: 800.661.3210

2709 Patterson Street
Greensboro, NC 27407
Phone: 336.855.8200
Fax: 336.855.6681
Toll Free: 800.852.6681

1953 Martin Luther King Jr. Blvd.
Kinston, NC 28501
Phone: 252.523.7685
Fax: 252.523.7986
Toll Free: 800.280.6260

989 West Pine Street (Hwy. 89)
Mt. Airy, NC 27030
Phone: 336.786.9816
Fax: 336.786.2228
Toll Free: 800.522.9816

3925 Tarheel Drive
Raleigh, NC 27609
Phone: 919.821.5320
Fax: 919.833.5776
Toll Free: 866.743.7473

815 Julian R. Alsbrook Hwy
Roanoke Rapids, NC 27870
Phone: 252.535.3171
Fax: 252.535.3141
Toll Free: 800.280.3999

2115 W. Front Street
Statesville, NC 28677
Phone: 980.223.8588
Fax: 980.223.8640

1221 National Drive
P.O. Box 5098
Winston-Salem, NC 27103
Phone: 336.723.9656
Fax: 336.777.0588
Toll Free: 800.223.9656

Ohio

9 Herrold Avenue
Athens, OH 45701
Phone: 740.594.1177
Fax: 740.594.1166
Toll Free: 877.801.0559

1262 Industrial Drive
Chillicothe, OH 45601
Phone: 740.774.1107
Fax: 740.773.5121
Toll Free: 800.443.8084

555 Mill Park Drive
Lancaster, OH 43130
Phone: 740.654.0830
Fax: 740.654.4309
Toll Free: 800.645.0830

2045 8th Street
Portsmouth, OH 45662
Phone: 740.354.3141
Fax: 740.354.3143
Toll Free: 800.282.4593

South Carolina

2077 Burkett Road
Rock Hill, SC 29730
Phone: 803.324.6200

Virginia

390 Arbor Drive*
Christiansburg, VA 24073
Phone: 540.382.6415
Fax: 540.381.1520
Toll Free: 800.874.7856

348 North Monroe Avenue
Covington, VA 24426
Phone: 540.965.5200
Fax: 540.962.8852

3105 Shenandoah Avenue, NW
Roanoke, VA 24017
Phone: 540.343.3800
Fax: 540.981.2899
Toll Free: 877.595.8386

225 North 11th Street
Wytheville, VA 24382
Phone: 276.228.3191
Fax: 276.228.7467

West Virginia

530 Ragland Road
Beckley, WV 25801
Phone: 304.256.2200
Fax: 304.256.2229
Toll Free: 800.642.2762

820 Bluefield Avenue
Bluefield, WV 24701
Phone: 304.327.3464
Fax: 304.325.6610
Toll Free: 800.544.6755

890 East Pike Street
Clarksburg, WV 26301
Phone: 304.624.7467
Fax: 304.624.7464
Toll Free: 800.642.7467

1223 Charles Avenue
Dunbar, WV 25064
Phone: 304.766.0500
Fax: 304.766.0518
Toll Free: 800.642.8642

405 12th Street
Dunbar, WV 25064
Phone: 304.768.3600
Fax: 304.768.3698
Toll Free: 800.344.5202

2010 2nd Avenue*
P.O. Box 5397
Huntington, WV 25703
Phone: 304.523.7491
Fax: 304.522.9624
Toll Free: 800.624.3417

181 Oak Carriage Lane
Lewisburg, WV 24901
Phone: 304.647.5200
Fax: 304.647.4812
Toll Free: 800.624.6080

Rt. 10 South, McConnell Addition
P.O. Box 1286
Logan, WV 25601
Phone: 304.752.3161
Fax: 304.752.5945
Toll Free: 800.397.0706

3069 University Avenue
Morgantown, WV 26505
Phone: 304.598.1131
Fax: 304.598.8740
Toll Free: 800.258.2454

4601 Camden Avenue*
P.O. Box 1605
Parkersburg, WV 26102
Phone: 304.424.8100
Fax: 304.424.8144
Toll Free: 800.642.2630

108 Walnut Street
Princeton, WV 24740
Phone: 304.425.1718
Fax: 304.425.1752

50 East Cove Avenue Ext.
Wheeling, WV 26003
Phone: 304.242.0042
Fax: 304.242.0078

**Lighting Center Locations*

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